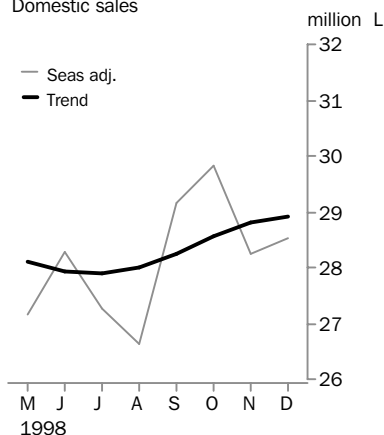


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) WED 3 FEB 1999

## Australian produced wine

Domestic sales



## DECEMBER KEY FIGURES

### TREND ESTIMATES

	Dec 1998 '000 L	% change Nov 1998 to Dec 1998	% change Dec 1997 to Dec 1998
Australian produced wine			
Domestic wine sales	28 895	0.3	2.6
White table wine sales	15 896	-0.2	0.1
Red and rosé table wine sales	8 154	2.2	10.6

### SEASONALLY ADJUSTED

	Dec 1998 '000 L	% change Nov 1998 to Dec 1998	% change Dec 1997 to Dec 1998
Australian produced wine			
Domestic wine sales	28 527	0.9	3.1
White table wine sales	15 673	3.7	0.6
Red and rosé table wine sales	8 266	3.3	23.8

## DECEMBER KEY POINTS

### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine has recorded growth for the fifth consecutive month with sales of 28.9 million litres. This is an increase of 0.3% on November 1998 and 2.6% on December 1997.
- The trend estimate for white table wine fell by 0.2% although it was up 0.1% on December 1997.
- The trend estimate for red and rosé table wine increased by 2.2% on November and 10.6% on December 1997.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine for December was 28.5 million litres, up 0.9% on November and up 3.1% on December 1997.
- The seasonally adjusted estimate for white table wine increased by 3.7% on November and 0.6% on December 1997.
- The seasonally adjusted estimate for red and rosé table wine increased by 3.3% on November and 23.8% on December 1997.

### ORIGINAL ESTIMATES

- In original terms, 36.6 million litres of Australian produced wine was sold domestically by wine making businesses during December, up 5.9% on November and up 4.9% on December 1997.

- For further information about these and related statistics, contact Peter Carmalt on Adelaide 08 8237 7632 or any ABS office shown on the back cover of this publication.

## NOTES

### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
January 1999	3 March 1999
February 1999	1 April 1999
March 1999	3 May 1999
April 1999	3 June 1999
May 1999	5 July 1999
June 1999	4 August 1999

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### CHANGES IN THIS ISSUE

There are no changes in this issue.

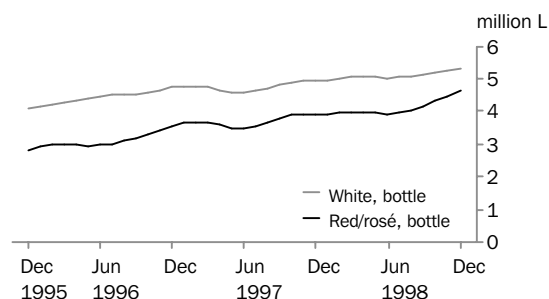
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W. McLennan  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

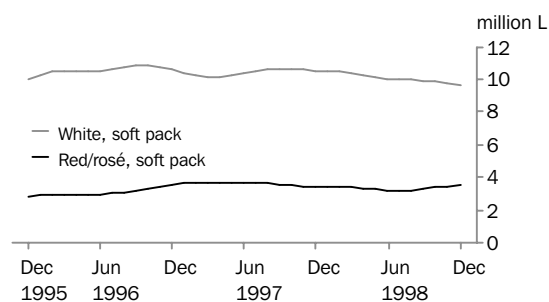
### TABLE WINE, GLASS CONTAINER < 2 LITRES

The December trend estimate for white table wine in glass containers less than 2 litres was up 6.5% on December 1997 and up 28.8% on December 1995. The December trend estimate for red/rosé table wine was up 17.4% on December 1997 and up 64.6% on December 1995.



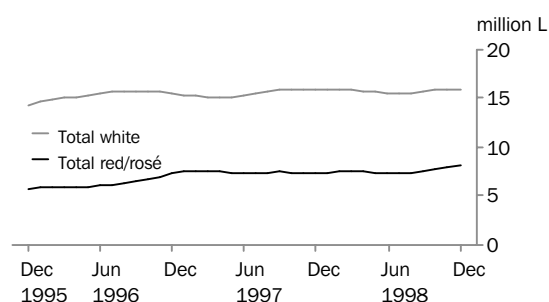
### TABLE WINE, SOFT PACK CONTAINERS

The December trend estimate for white table wine in soft packs fell by 8.7% on December 1997 and fell 3.2% on December 1995. The trend estimate for red/rosé table wine in soft packs was up 3.7% on December 1997 and up 24.7% on December 1995.



### TOTAL WHITE AND RED/ROSÉ TABLE WINE

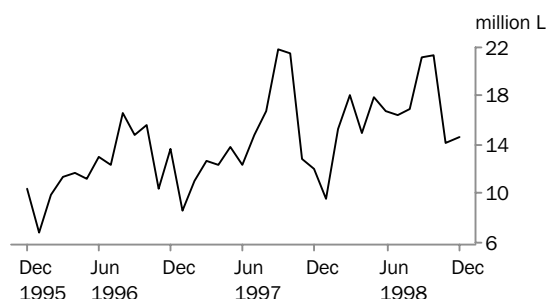
The December trend estimate for the domestic sales of total white table wine was up 0.1% on December 1997 and up 11.7% on December 1995. The December trend estimate for the domestic sales of total red/rosé table wine was up 10.6% on December 1997 and up 44.4% on December 1995.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

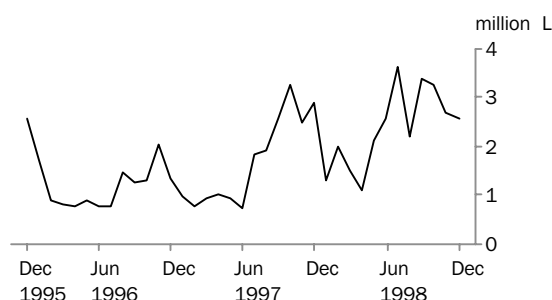
## EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data shows that a record December total of 14.6 million litres of Australian produced wine was exported. This was up 3.0% on November and 21.8% on December 1997.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for December show that 2.6 million litres of wine imports worth \$11.8 million was cleared for home consumption. This volume was down 5.0% on November and down 11.9% on December 1997.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter 1998 shows that wine available for consumption in Australia increased by 4.1% on the same quarter in 1997. An increase of 4.7% in the sales of Australian produced wine was only partly offset by a 1.9% fall in the volume of imported wine. Total disposals of Australian produced wine rose by 5.8% over the same period, with an increase of 8.2% in exports combined with the increase in domestic sales.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1995-96	309 463	20 256	329 719	129 671	439 134
1996-97	333 591	13 589	347 180	154 393	487 984
1997-98	338 814	25 622	364 436	192 401	531 215
<b>December Qtr 1997</b>	98 562	8 694	107 256	46 376	144 938
<b>December Qtr 1998</b>	103 177	8 525	111 702	50 186	153 363

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

TABLE-WHITE WINE.....						TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
1995-96	309 463	50 588	124 357	3 769	178 707	33 711	34 020	839	68 567
1996-97	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-98	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1997-98									
December	34 917	6 521	12 638	478	19 638	3 857	3 156	92	7 104
January	18 719	3 652	7 495	444	11 591	2 082	1 910	42	4 035
February	22 942	4 388	9 529	525	14 442	2 829	2 414	44	5 287
March	27 282	5 041	10 741	681	16 461	3 783	2 937	54	6 775
April	28 634	5 120	10 558	418	16 096	4 286	3 494	59	7 839
May	26 568	4 552	9 833	278	14 664	4 125	3 263	73	7 461
June	27 414	4 438	10 037	385	14 861	4 270	3 716	68	8 054
1998-99									
July	31 795	5 213	10 238	627	16 078	5 572	4 385	61	10 017
August	24 820	4 101	8 946	282	13 329	4 018	3 403	48	7 469
September	28 494	4 956	10 090	485	15 532	4 182	3 678	59	7 919
October	31 975	6 366	10 422	754	17 542	4 573	3 369	98	8 040
November	34 587	6 358	11 647	885	18 890	4 824	3 722	205	8 751
December	36 615	7 111	11 140	889	19 140	5 016	3 973	79	9 067
SEASONALLY ADJUSTED									
1997-98									
December	27 671	4 742	10 433	n.a.	15 582	3 713	3 053	n.a.	6 676
January	29 223	5 756	11 297	n.a.	16 928	4 044	3 820	n.a.	7 740
February	26 981	4 606	10 047	n.a.	15 112	3 859	3 316	n.a.	7 275
March	28 454	4 938	10 106	n.a.	15 519	3 858	3 335	n.a.	7 594
April	30 384	5 144	10 890	n.a.	17 239	4 205	3 592	n.a.	7 819
May	27 173	4 785	10 141	n.a.	14 857	4 092	3 104	n.a.	7 145
June	28 273	5 954	9 843	n.a.	15 897	3 910	3 309	n.a.	7 765
1998-99									
July	27 280	4 943	9 694	n.a.	15 305	3 958	3 109	n.a.	6 786
August	26 628	4 033	9 766	n.a.	14 268	3 541	3 036	n.a.	6 832
September	29 157	5 174	10 505	n.a.	16 616	4 370	3 509	n.a.	7 836
October	29 813	6 225	10 329	n.a.	17 009	4 485	3 401	n.a.	7 929
November	28 261	4 924	9 677	n.a.	15 108	4 396	3 273	n.a.	8 001
December	28 527	5 239	9 051	n.a.	15 673	4 766	3 804	n.a.	8 266
TREND ESTIMATES									
1997-98									
December	28 167	4 975	10 582	n.a.	15 874	3 945	3 431	n.a.	7 370
January	28 264	4 984	10 561	n.a.	15 914	3 941	3 415	n.a.	7 388
February	28 440	5 033	10 532	n.a.	15 983	3 964	3 410	n.a.	7 452
March	28 493	5 083	10 442	n.a.	15 957	3 984	3 393	n.a.	7 498
April	28 336	5 083	10 271	n.a.	15 791	3 983	3 346	n.a.	7 476
May	28 112	5 057	10 120	n.a.	15 627	3 966	3 281	n.a.	7 390
June	27 943	5 038	10 046	n.a.	15 531	3 945	3 221	n.a.	7 292
1998-99									
July	27 896	5 053	10 028	n.a.	15 533	3 958	3 201	n.a.	7 262
August	28 010	5 087	10 015	n.a.	15 607	4 031	3 233	n.a.	7 350
September	28 261	5 137	9 976	n.a.	15 720	4 158	3 299	n.a.	7 530
October	28 551	5 210	9 904	n.a.	15 838	4 319	3 386	n.a.	7 754
November	28 799	5 281	9 793	n.a.	15 925	4 480	3 481	n.a.	7 978
December	28 895	5 298	9 656	n.a.	15 896	4 630	3 559	n.a.	8 154

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

WINE TYPE.....

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>1995-96</b>	247 271	25 863	22 923	7 226	3 087	2 086	999	1 113
<b>1996-97</b>	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
<b>1997-98</b>	278 422	24 574	22 310	8 759	1 641	2 145	963	974
<b>1997-98</b>								
October	23 515	1 752	2 745	660	160	173	82	75
November	27 179	2 233	3 422	1 230	182	207	106	97
December	26 741	2 090	3 899	1 634	257	197	99	121
January	15 626	1 253	1 157	379	136	125	43	55
February	19 730	1 330	1 130	401	97	130	123	58
March	23 236	1 743	1 417	590	116	148	30	71
April	23 936	2 193	1 485	696	113	167	44	66
May	22 125	2 214	1 170	721	105	204	31	68
June	22 915	2 511	1 057	574	84	171	101	85
<b>1998-99</b>								
July	26 095	2 902	1 569	792	105	265	67	78
August	20 798	1 919	1 146	588	102	196	72	85
September	23 451	1 874	1 746	1 065	136	151	71	71
October	25 583	2 201	2 286	1 448	145	198	113	82
November	27 641	1 902	3 169	1 410	169	174	121	83
December	28 207	2 155	3 779	2 005	214	203	53	114

(a) Spritzig table wines are included with table wine.

(b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

(c) Includes wine cocktails, marsala, aperitif and tonic wines.

(d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE &amp; BRANDY

Period	WINE TYPE.....				TOTAL WINE.....		BRANDY.....	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L <i>a</i>	\$'000
IMPORTS(a)(b)								
<b>1995-96</b>	16 649	105	2 673	830	20 256	60 478	583	7 462
<b>1996-97</b>	10 105	105	2 387	993	13 589	66 503	628	7 889
<b>1997-98</b>	21 447	135	2 996	1 044	25 622	92 926	661	7 861
<b>1997-98</b>								
October	2 562	7	580	135	3 284	12 610	56	649
November	1 983	19	370	135	2 507	10 961	70	903
December	2 515	19	282	86	2 903	11 173	90	1 232
January	1 005	4	197	88	1 294	5 485	31	442
February	1 733	9	218	40	2 001	6 017	40	431
March	1 324	7	100	73	1 504	5 465	44	468
April	1 026	3	57	24	1 111	3 936	46	562
May	1 865	11	168	84	2 128	6 824	48	555
June	2 297	11	205	54	2 566	8 630	65	641
<b>1998-99</b>								
July	3 435	17	114	63	3 629	8 499	46	551
August	1 924	8	180	85	2 197	7 676	49	610
September	2 888	9	343	158	3 398	10 575	54	607
October	2 736	3	460	79	3 277	12 939	54	694
November	1 989	10	483	209	2 691	14 120	56	763
December	2 117	4	354	83	2 557	11 752	72	1 070
EXPORTS(c)								
<b>1995-96</b>	121 037	2 506	5 489	639	129 671	471 576	24	732
<b>1996-97</b>	144 892	2 490	6 046	966	154 393	603 297	17	526
<b>1997-98</b>	183 024	2 505	6 107	764	192 401	873 827	26	385
<b>1997-98</b>								
October	19 849	415	1 099	131	21 493	92 162	2	14
November	12 198	207	422	60	12 887	58 073	3	50
December	11 447	169	336	43	11 996	56 540	4	33
January	9 177	191	159	15	9 543	44 260	2	21
February	14 569	200	559	43	15 371	73 679	5	25
March	17 452	111	450	77	18 090	80 963	2	12
April	14 161	190	569	27	14 947	71 556	—	1
May	r17 343	164	r 321	64	r17 891	r92 892	—	1
June	r16 070	216	r 386	42	r16 713	r79 878	2	66
<b>1998-99</b>								
July	15 610	198	489	77	16 374	76 509	2	10
August	r16 124	226	491	102	r16 942	r87 513	1	13
September	r20 116	208	743	85	r21 152	r 107 632	2	49
October	r20 207	206	r 928	49	r21 390	r 107 039	4	31
November	r13 298	r 211	r 645	32	r14 186	r67 223	1	11
December	13 924	144	488	53	14 610	77 851	2	15

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

(b) Imports cleared for home consumption, see Explanatory Note 4.

(c) Exports may include sales made by exporters other than winemakers.

# EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, December 1998

Country/Region	WINE TYPE.....				TOTAL WINE.....	
	Table	Fortified	Sparkling	Other	Quantity	Value
	L	L	L	L	L	\$'000
New Zealand	713 566	7 653	62 259	1 226	784 704	2 938
Papua New Guinea	31 924	90	477	—	32 491	55
Vanuatu	27 932	—	630	—	28 562	35
Total Oceania and Antarctica(a)	802 632	9 194	69 554	1 298	882 678	3 241
Belgium and Luxembourg	187 857	50	7 762	—	195 669	698
Germany, Federal Republic of	514 144	68	792	—	515 004	2 268
Ireland	375 660	—	11 808	—	387 468	2 512
Netherlands	271 937	—	—	45	271 982	1 302
Sweden	312 426	180	16 218	—	328 824	1 150
United Kingdom	5 995 237	45 437	325 981	25 246	6 391 901	31 361
Total European Union	7 970 119	50 280	370 909	25 327	8 416 634	41 161
Norway	191 442	—	—	—	191 442	689
Switzerland	231 505	23	2 025	—	233 553	1 564
Total Europe and the Former USSR(a)	8 505 187	50 303	372 934	25 327	8 953 750	43 836
Oman	16 949	320	675	—	17 944	29
United Arab Emirates	13 738	—	2 025	—	15 763	84
Total Middle East and North Africa(a)	36 474	320	2 700	—	39 494	146
Malaysia	55 544	2 045	243	1 712	59 543	445
Singapore	131 359	405	3 830	9 501	145 095	1 140
Total Southeast Asia(a)	298 266	2 540	6 338	15 478	322 622	2 009
Hong Kong	165 244	—	3 114	10 072	178 430	895
Japan	221 182	10 710	2 511	14	234 417	977
Total Northeast Asia(a)	519 893	10 789	5 724	10 086	546 492	2 493
Canada	609 123	39 879	1 404	1 152	651 558	3 521
United States of America	3 127 495	31 318	26 232	120	3 185 164	22 420
Total Northern America(a)	3 736 617	71 197	27 636	1 272	3 836 722	25 942
Total Other Regions (b)	24 868	113	3 249	—	28 230	183
<b>Total All Countries</b>	<b>13 923 937</b>	<b>144 455</b>	<b>488 135</b>	<b>53 461</b>	<b>14 609 987</b>	<b>77 851</b>

(a) Includes other countries as detailed in Standard Australian Classification of Countries (1269.0).

(b) Includes ships' stores.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1995-96</b>	14 659	83 835	946	3 525	4 450	21 999	257	<b>129 671</b>
<b>1996-97</b>	17 918	95 491	974	3 698	7 067	28 906	338	<b>154 393</b>
<b>1997-98</b>	23 382	115 654	1 266	2 830	9 245	39 559	466	<b>192 401</b>
<b>1997-98</b>								
October	3 611	13 580	115	271	606	3 252	59	<b>21 493</b>
November	2 259	6 858	125	447	786	2 371	41	<b>12 887</b>
December	1 605	6 446	66	217	674	2 959	27	<b>11 996</b>
January	1 077	5 624	148	124	556	1 996	18	<b>9 543</b>
February	1 526	7 947	95	200	904	4 671	29	<b>15 371</b>
March	2 793	9 798	87	209	1 000	4 170	32	<b>18 090</b>
April	1 359	10 067	92	170	910	2 320	27	<b>14 947</b>
May	r1 269	11 606	293	251	1 088	3 346	39	<b>r17 891</b>
June	r1 448	10 378	74	227	799	3 749	38	<b>r16 713</b>
<b>1998-99</b>								
July	2 236	9 622	93	186	712	3 511	14	<b>16 374</b>
August	2 276	11 247	58	398	573	r2 364	24	<b>r16 942</b>
September	2 271	13 509	6	r 382	839	4 120	26	<b>r21 152</b>
October	r2 227	r14 021	92	r 348	681	3 997	24	<b>r21 390</b>
November	r3 039	r6 576	26	r 522	r 665	r3 283	76	<b>r14 186</b>
December	883	8 954	39	323	546	3 837	28	<b>14 610</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–2 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** Figures relating to international trade in wine and brandy are presented in table 3 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**6** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**7** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES *continued*

**8** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**9** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**10** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

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### ROUNDING

**13** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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